

The Province of Teramo, within Adriaseaplanes project, co-financed by the European Union, intends to require to specialized Companies an economic bid for the fulfilment of some test flights with passengers among ports of Italy, Croatia, Montenegro, Albania and Greece, that are involved in the project.

SUBJECT OF THE BID:

The bid should be comprehensive of all the requested requirements (bids covering only partially the requested requirements will be not accepted) and it should include:

1. The technical and operational planning of the operation
2. The request for all permits and authorizations necessary for the success of the operation
3. The fulfillment of flights with seaplane according to the technical specifications of this tender
4. The technical and operational management of the operation
5. All logistics aspects and related to the external communication of the operation.

The above mentioned points are the subject of the economic bid and are detailed in the present tender.

OPERATIONS' AREA

The area of operations is the whole Adriatic basin, with particular reference to ports of project partners which will be interested by take-off testing operations, ditching, landing and boarding passengers' testing operations. Specifically, ports are located in:

- Giulianova, Italy
- Brindisi, Italy
- Pula, Croatia
- Bar, Montenegro
- Vlore, Albania
- Kerkira, Greece

PERIOD OF TEST

The fulfillment of test flights should take place between June 30th and July 15th.

The bid should include all the preparatory work for flight fulfillment, including the required surveys in the concerned areas.

OPERATIONAL AND TECHNICAL PLANNING OF THE OPERATION

The bid should include all the technical and operational planning of the operation, implemented by skilled staff, with specific and demonstrated knowledge of commercial seaplane operations.

Planning must include:

- The operational feasibility analysis of flights;
- The analysis of marine and weather conditions;
- The analysis of existing legislations in the involved Countries related to seaplane operation, all the possible aeronautical restrictions, including NOTAMs and Aeronautical Circulars, all the specific marine restrictions;
- The standard planning of routes, flight times, consumption.

REQUEST OF ALL THE NECESSARY PERMITS AND AUTHORIZATIONS NEEDED FOR THE SUCCESS OF THE OPERATION

The bid must include the preparation, the submission and consequent actions of all the needed permits and authorizations for the success of the operation. Specifically, all the ditching permits, the authorization to seaplane operations in every involved Countries should be requested and manage. Furthermore, relationships whit Aeronautical, Maritime and Local Authorities, customs procedures for Schengen and non-Schengen flights, permits for flight actions outside certified airports, procedures of international security and any other requested authorization for the success of the operation should be managed.

THE FULFILLMENT OF FLIGHTS WITH SEAPLANE.

The bid should include the fulfilment of flights with seaplane according to the following technical standards:

- Certificate Amphibious Seaplane, with Turbine Engine and minimum passenger seats equal to or greater than 9;
- Recent Year of Manufacturing of the aircraft will be preferred;

- Skilled crew with at least 1.000 hours of seaplane flight (one thousand flight hours) and 5.000 (Five thousand) total hours. Experiences of more than 1.000 hours of seaplane flight will be considered as privilege title;
- Daily, Line and Base maintenance;
- Passengers' Insurance and Third Party Liability for all the foreseen destinations Countries;
- All the operational costs, including fuel costs, landing fees, overflight fees, parking fees, any other fee foreseen in the involved countries, airport handling, airplane servicing, initial deep cleaning operations and at least another intermediate deep cleaning as well as periodical cleaning, procedures and desalinisation costs and any other cost concerning the operation.

- Flights period: June 30th - July 15th;
- The minimum guaranteed hours number is 35 (thirtyfive hours)
- Aircraft will be ready for service the 30th June 2013 at Pescara airport (LIBP) the first flight will be the 1st July in the early morning.

Aircraft will be released in Pescara airport the 14th of July 2013 in the evening positioning from the seaplane base;

- Positioning to LIBP and re-positioning from LIBP at operator cost.
- Possibility to perform additional flight hours during the agreed period;

The flights are not commercial, but with non-revenue passengers, authorities and press on board.

An high level of operational flexibility for programme changes, permissions and weather problems and any other reason are requested.

THE OPERATIONAL AND TECHNICAL ACTION'S MANAGEMENT

The bid should include the operational and technical action's management in all respects, including, but not limited to: management of safety aspects, operational management of boarding and landing procedures in the designated locations including boats of support, permission requests and related operational control, flight plans, coordination with Port Authorities and Maritime Authorities, reservation of airports, stops and availability of water for desalination procedures, refuelling, technical and maintenance assistance for ordinary and extraordinary activities, management of accommodation and transfers for crews, deep cleaning of aircrafts in the airport and any other necessary operational activity.

ALL THE LOGISTICS ASPECTS AND RELATED TO THE EXTERNAL COMMUNICATION OF THE OPERATION.

The bid should include all the logistics aspects and related to the external communication of the operation. Logistics aspects mean, in particular, the continuous availability of the airplane and the crew and the related costs, including but not limited to the costs of aircraft parking in the airport and the costs of room and board of the crew.

Aspects related to the external communication of the operation mean, in particular, the coordination with authorities and the press who will attend as guests and/or passengers, the welcome on board and the cleaning of the aircraft, the coordination of recording activities for videos and photographs and any other activities required for the success of the operation from operational and media point of view.

The bid should include the release note of each image, picture and video recorded inside and outside the aircraft and concerning operations foreseen the present tender.

BASIC REQUIREMENTS

The basic requirements for the presentation of bids are:

a) Certified experience and skills in the management of previous seaplane commercial operations, for a period of operational activity and real commercial seaplane flights not less than two years;

b) Documental proof of the availability of the amphibious seaplane as specified above, for the period of activity covered by the present tender.

The lack of the above mentioned requirements implies the non-eligibility of the offer.